



HARISH DESAI

Joined 1983 assistant

Became DO in 1986

1. Ranked top performers list on zone level
2. also on merit list of all India on premium count
3. worked with a team of more than 70 agents
4. addressed more than 1500 seminars thru out India.
5. visited all most all the divisions of India for training sessions
6. invited by LIC , NFIFWI and private trainers on regular for off line and online training
7. most popular trainer specialising in critical analysis of plans features and its benefits
8. Vast experience of high value proposals closure and one of the Expert on business insurance and NRI insurance.
9. even after retiring from Service for more than four years, still one of the most sought after Trainer
10. held many post in NFIFWI and at present president of NFRIFWI